

AMENDED IN SENATE JUNE 8, 2016
AMENDED IN ASSEMBLY MARCH 30, 2016
CALIFORNIA LEGISLATURE—2015–16 REGULAR SESSION

ASSEMBLY BILL

No. 2884

**Introduced by Committee on Insurance (Assembly Members Daly
(Chair), Bigelow, Calderon, Chu, Cooley, Cooper, Dababneh,
Frazier, Gatto, Gonzalez, and Rodriguez)**

February 25, 2016

An act to amend Sections 660, 789, *1215.5*, 1669, 1681, 1726, ~~1749.6~~, 1807.5, 10168.6, 10234.6, 10234.95, *10236.1*, *10236.13*, *10236.14*, *10236.15*, 11520.5, ~~and 11691~~ *11691*, and *12921.1* of, to repeal Section 736.5 of, and to repeal and add Section 1682 of, the Insurance Code, relating to insurance.

LEGISLATIVE COUNSEL'S DIGEST

AB 2884, as amended, Committee on Insurance. Insurance: licensees: Internet: disclosures.

(1) Existing law defines “policy,” to mean, among others, an automobile liability, automobile physical damage, or automobile collision policy insuring a single individual or individuals residing in the same household, as the named insured, and under which the insured vehicles designated under are of specified types including a motor vehicle, as specified, and any other 4-wheel motor vehicle with a load capacity of 1,500 pounds or less, for the purposes of various requirements for a notice of cancellation of a policy. Existing law further provides that the requirements for a notice of cancellation of a policy do not apply to any policy issued under an automobile assigned risk plan, any policy insuring more than 4 vehicles, and ~~to~~ any policy

covering, among other things, garage, automobile sales agency, or public parking place operation hazards.

This bill would, among other things, remove the exemption for any policy insuring more than 4 automobiles.

(2) Existing law authorizes the Insurance Commissioner, under specified circumstances, to examine the business and affairs of an insurer. That examination is required to be at the expense of the insurer, organization, or person examined by the commissioner, as specified.

Existing law prohibits the revenue raised from the examination of insurers in the 1996–97 fiscal year from exceeding the examination fee revenue estimate for the 1996–97 Governor’s Budget by more than \$2,000,000.

This bill would delete the provision relating to revenue raised during the 1996–97 fiscal year.

(3) The Insurance Holding Company System Regulatory Act requires each insurer that is authorized to do business in this state and that is a member of an insurance holding company system to register with the commissioner and to file a registration statement containing specified information, including the capital structure and general financial condition of the insurer and specified transactions between the insurer and its affiliates.

The act provides that the transactions by registered insurers with their affiliates are subject to various standards, including the requirement that the terms be fair and reasonable.

The act provides that any insurer or any director, officer, employee, or agent of the insurer that commits a willful violation of the act is subject to criminal proceedings.

This bill would require that the terms also be consistent with the current version of the NAIC Insurance Holding Company System Model Regulation.

Because a willful violation of this provision would be subject to criminal proceedings, the bill would create a state-mandated local program.

(2)

(4) Existing law prohibits a person from soliciting, negotiating, or effecting contracts of insurance, or acting in the capacity of various types of insurance agents, unless the person holds a valid license from the Insurance Commissioner authorizing the person to act in that capacity. Existing law authorizes the commissioner to deny an application for a license for various reasons including if the applicant

committed a felony or a misdemeanor as shown by a plea of guilty or nolo contendere. Existing law also requires an applicant to pass the qualifying examination for the license prior to receiving a permanent license and allows the applicant to retake the qualifying examination subject to reasonable time limits limiting when a person who has failed the examination may retake.

This bill would add that the commissioner may deny an application for a license if the applicant has been convicted of a felony or misdemeanor, as specified. The bill would also prohibit a person who has failed any license qualification examination 10 times within the previous 12-month period from enrolling in any further license qualification examinations for a period of 12 months.

~~(3)~~

(5) Existing law requires a person who is licensed in this state as an insurance agent or broker, advertises insurance on the Internet, and transacts insurance in this state, to identify certain information on the Internet, regardless of whether the insurance agent or broker maintains his or her Internet presence or if the presence is maintained on his or her behalf. The required information includes, but is not limited to, his or her name as it appears on his or her license, and any fictitious name approved by the commissioner.

This bill would instead require that the person provide his or her name as filed with the commissioner that has not been disapproved pursuant to the provisions regarding the use of fictitious names.

~~(4) Existing law automatically terminates the license of a person failing to meet various requirements and who has not been granted an extension of time within which to comply by the commissioner until the person demonstrates that he or she has complied with all of the requirements, as specified.~~

~~This bill would add the failure by an insurance adjuster and a public insurance adjuster to complete continuing education requirements to the list of requirements for which the failure to complete will result in an automatic termination of the license.~~

~~(5)~~

(6) Existing law prohibits an insurer from executing an undertaking of bail except by and through a person holding a bail license, as provided. Existing law also prohibits the commissioner from suspending or revoking any license, issued as specified, without first granting a hearing, as specified.

This bill would prohibit the commissioner from denying a license to an applicant without first granting a hearing, as specified.

(6)

(7) Existing law provides that for the purpose of determining certain benefits, that in the case of annuity contracts under which an election may be made to have annuity payments commence at optional maturity dates, the maturity date shall be deemed to be the latest date for which election is permitted by the contract.

This bill would add that in the case of annuity contracts under which the fixed maturity date is later than the later of the anniversary of the contract next following the annuitant's 70th birthday or the 10th anniversary of the contract, the maturity date shall be deemed to be the later of the anniversary of the contract next following the annuitant's 70th birthday or the 10th anniversary of the contract.

(7)

(8) Existing law requires the commissioner to annually prepare a consumer rate guide for long-term care insurance and to include specified information, including a history of the rates of all policies issued in California for the current year and for the 4 preceding years.

This bill would require the history of the rates of all policies issued in California to be listed for the 9 preceding years.

(9) *Existing law provides for the regulation of insurers, including insurers issuing policies of long-term care insurance, by the Insurance Commissioner. Existing law prohibits an insurer from increasing the premium for an individual or group long-term care insurance policy or certificate approved for sale unless the insurer has received prior approval for the increase from the commissioner and requires the insurer to submit to the commissioner for approval all premium rate schedule increases, as specified. Existing law further requires that approval of all premium rate schedule increases, and approved premium rate schedule increases be subject to various requirements, including filing updated projections annually for the next 3 years, as specified.*

This bill would require that for the above-described rate schedules, the lifetime expected loss ratio be calculated as specified. The bill would also modify the requirements that approved premium rate schedule increases are subject to by requiring the insurer to file composite rate projections if it is necessary to maintain consistent premium rates for new certificates receiving a rate increase.

(8)

(10) Existing law requires an insurer, in order to be admitted in this state to transact specified workers' compensation transactions, among other things, to deposit cash instruments or approved interest-bearing securities or approved stocks readily convertible into cash, investment certificates, or share accounts issued by a savings and loan association doing business in this state and insured by the Federal Deposit Insurance Corporation, certificates of deposit, or savings deposits in a bank licensed to do business in this state that is either domiciled in and with its principal place of business in this state or that is a national banking association with a trust office located in this state.

This bill would instead include a bank licensed to do business in this state, or a trust company, licensed to do business and located in this state that is either domiciled in and with its principal place of business in this state or that is a national banking association with a trust office located in this state.

(11) *Existing law requires the Insurance Commissioner to establish a program to investigate complaints and respond to inquiries received regarding the handling of insurance claims and, when warranted, to bring enforcement actions against insurers or production agencies. Existing law requires the commissioner to promulgate a regulation that sets forth the criteria that the department shall apply to determine if a complaint is deemed to be justified prior to the public release of a complaint against a specifically named insurer or production agency.*

This bill would authorize the commissioner to establish an Internet-accessible complaint response system to distribute and receive complaint information, as specified.

(12) *The California Constitution requires the state to reimburse local agencies and school districts for certain costs mandated by the state. Statutory provisions establish procedures for making that reimbursement.*

This bill would provide that no reimbursement is required by this act for a specified reason.

Vote: majority. Appropriation: no. Fiscal committee: yes.
State-mandated local program: ~~no~~-yes.

The people of the State of California do enact as follows:

1 SECTION 1. Section 660 of the Insurance Code is amended
2 to read:
3 660. As used in this chapter:

1 (a) "Policy" means an automobile liability, automobile physical
2 damage, or automobile collision policy, or any combination thereof,
3 delivered or issued for delivery in this state, insuring a single
4 individual or individuals residing in the same household, as named
5 insured, and under which the insured vehicles therein designated
6 are of the following types only:

7 (1) A motor vehicle of the private passenger or station wagon
8 type that is not used as a public or livery conveyance for
9 passengers, nor rented to others; or

10 (2) Any other four-wheel motor vehicle with a load capacity of
11 1,500 pounds or less; provided, however, that this chapter shall
12 not apply to either of the following:

13 (A) Any policy issued under an automobile assigned risk plan.

14 (B) Any policy covering garage, automobile sales agency, repair
15 shop, service station, or public parking place operation hazards.

16 (3) A motorcycle.

17 (b) "Automobile liability coverage" includes only coverage of
18 bodily injury and property damage liability, medical payments,
19 and uninsured motorists coverage.

20 (c) "Automobile physical damage coverage" includes all
21 coverage of loss or damage to an automobile insured under the
22 policy except loss or damage resulting from collision or upset.

23 (d) "Automobile collision coverage" includes all coverage of
24 loss or damage to an automobile insured under the policy resulting
25 from collision or upset.

26 (e) "Renewal" or "to renew" means to continue coverage with
27 either the insurer which issued the policy or an affiliated insurer,
28 as defined in Section 1215, for an additional policy period upon
29 expiration of the current policy period of a policy, provided that
30 if coverage is continued with an affiliated insurer, it shall be the
31 same or broader coverage as provided by the present insurer, and
32 the insured shall be notified in writing at least 20 days prior to
33 expiration of the current policy period of all of the following:

34 (1) That the insurer has determined that it will not offer renewal
35 of the policy with the present insurer.

36 (2) That it is offering replacement in an affiliated insurer.

37 (3) That the insured may obtain in writing the reasons for the
38 change in insurers if he or she requests in writing not later than
39 one month following the expiration of the policy period the reason
40 or reasons for the change in insurers. Any policy with a policy

1 period or term of six months or less, whether or not made
2 continuous for successive terms upon the payment of additional
3 premiums, ~~shall~~ *shall*, for the purpose of this chapter be considered
4 as if written for a policy period or term of six months. Any policy
5 written for a term longer than one year, or any policy with no fixed
6 expiration date, shall for the purpose of this chapter, be considered
7 as if written for successive policy periods or terms of one year.

8 (f) “Nonpayment of premium” means failure of the named
9 insured to discharge when due any of his obligations in connection
10 with the payment of premiums on a policy, or any installment of
11 such premium, whether the premium is payable directly to the
12 insurer or its agent or indirectly under any premium finance plan
13 or extension of credit.

14 (g) “Cancellation” means termination of coverage by an insurer
15 (other than termination at the request of the insured) during a policy
16 period.

17 (h) “Nonrenewal” means a notice by the insurer to the named
18 insured that the insurer is unwilling to renew a policy.

19 (i) “Expiration” means termination of coverage by reason of
20 the policy having reached the end of the term for which it was
21 issued or the end of the period for which a premium has been paid.

22 *SEC. 2. Section 736.5 of the Insurance Code is repealed.*

23 ~~736.5. The provisions of Section 736 notwithstanding, the~~
24 ~~revenue raised from the examination of insurers and other persons~~
25 ~~under this article in the 1996–97 fiscal year shall not exceed the~~
26 ~~examination fee revenue estimate for the 1996–97 Governor’s~~
27 ~~Budget by more than two million dollars (\$2,000,000).~~

28 ~~SEC. 2.~~

29 *SEC. 3. Section 789 of the Insurance Code is amended to read:*

30 789. (a) The commissioner shall have the administrative
31 authority to assess penalties against insurers, brokers, agents, and
32 other entities engaged in the transaction of insurance or any other
33 person or entity for violations of this article.

34 (b) Upon a showing of a violation of this article in any civil
35 action, a court may also assess the penalties prescribed in this
36 article.

37 (c) Whenever the commissioner has reasonable cause to believe
38 or determines after a public hearing that any insurer, agent, broker,
39 or other person or entity engaged in the transaction of insurance,
40 has violated this article the commissioner shall make and serve

1 upon the insurer, broker, agent, or other person or entity a notice
2 of hearing. The notice shall state the commissioner's intent to
3 assess the administrative penalties, the time and place of the
4 hearing, and the conduct, ~~condition~~ *condition*, or ground upon
5 which the commissioner is holding the hearing, and assessing the
6 penalties. The hearing shall occur within 30 days after the notice
7 is served. Within 30 days after the hearing the commissioner shall
8 issue an order specifying the amount of the penalties to be paid.
9 The penalties resulting from the hearing shall be paid to the
10 Insurance Fund.

11 (d) The powers vested in the commissioner by this section shall
12 be in addition to any and all powers and remedies vested in the
13 commissioner by law.

14 (e) Actions for injunctive relief, penalties specified in Section
15 789.3, damages, restitution, and all other remedies in law, may be
16 brought in superior court by the Attorney General, district attorney,
17 or city attorney on behalf of the people of California. The court
18 shall award reasonable attorney's fees and court costs to the
19 prevailing plaintiff who establishes a violation of this article.

20 *SEC. 4. Section 1215.5 of the Insurance Code is amended to*
21 *read:*

22 1215.5. (a) Transactions by registered insurers with their
23 affiliates are subject to the following standards:

24 (1) The terms shall be fair and ~~reasonable~~; *reasonable and*
25 *consistent with the current version of Section 19 of the NAIC*
26 *Insurance Holding Company System Model Regulation, subject*
27 *to the requirements of this article.*

28 (2) Charges or fees for services performed shall be reasonable.

29 (3) Expenses incurred and payment received shall be allocated
30 to the insurer in conformity with customary insurance accounting
31 practices consistently applied.

32 (4) The books, accounts, and records of each party to all
33 transactions shall be so maintained as to clearly and accurately
34 disclose the precise nature and details of the transactions, including
35 accounting information that is necessary to support the
36 reasonableness of the charges or fees to the parties.

37 (5) The insurer's policyholder's surplus following any dividends
38 or distributions to shareholder affiliates shall be reasonable in
39 relation to the insurer's outstanding liabilities and adequate to its
40 financial needs.

(b) The following transactions involving a domestic insurer or commercially domiciled insurer, as defined in Section 1215.14, and any person in its insurance holding company system, including amendments or modifications of affiliate agreements previously filed pursuant to this section, may be entered into only if the insurer has notified the commissioner in writing of its intention to enter into the transaction at least 30 days prior thereto, or a shorter period as the commissioner may permit, and the commissioner has not disapproved it within that period. The notice for amendments or modifications shall include the reasons for the change and the financial impact on the domestic insurer or commercially domiciled insurer. Informal notice shall be reported, within 30 days after a termination of a previously filed agreement, to the commissioner for determination of the type of filing required, if any. The commissioner shall require the payment of one thousand eight hundred eighty-nine dollars (\$1,889) as a fee for filings pursuant to this subdivision, and the filings shall be on a form and in a format prescribed by the NAIC. The payment shall accompany the filing.

(1) Sales, purchases, exchanges, loans, extensions of credit, or investments, if the transactions are equal to or exceed:

(A) For a nonlife insurer, the lesser of 3 percent of the insurer's admitted assets or 25 percent of the policyholder's surplus as of the preceding December 31st.

(B) For a life insurer, 3 percent of the insurer's admitted assets as of the preceding December 31st.

(2) Loans or extensions of credit to a person who is not an affiliate, if made with the agreement or understanding that the proceeds of the transactions, in whole or in substantial part, are to be used to make loans or extensions of credit to, to purchase assets of, or to make investments in, any affiliate of the insurer, if the transactions are equal to or exceed:

(A) For a nonlife insurer, the lesser of 3 percent of the insurer's admitted assets or 25 percent of the policyholder's surplus as of the preceding December 31st.

(B) For a life insurer, 3 percent of the insurer's admitted assets as of the preceding December 31st.

(3) Reinsurance agreements and pooling agreements and modifications thereto in which the reinsurance premium or a change in the insurer's liabilities, or the projected reinsurance

1 premium or a change in the insurer's liabilities in any of the next
2 three years, equals or exceeds 5 percent of the insurer's
3 policyholder's surplus, as of the preceding December 31st,
4 including those agreements that may require as consideration the
5 transfer of assets from an insurer to a nonaffiliate, if an agreement
6 or understanding exists between the insurer and nonaffiliate that
7 any portion of the assets will be transferred to one or more affiliates
8 of the insurer.

9 (4) All management agreements, service contracts, tax sharing
10 agreements, and cost-sharing arrangements. However, subscription
11 agreements or powers of attorney executed by subscribers of a
12 reciprocal or interinsurance exchange are not required to be
13 reported pursuant to this section if the form of the agreement was
14 in use before 1943 and was not amended in any way to modify
15 payments, fees, or waivers of fees or otherwise substantially
16 amended after 1943. Payment or waiver of fees or other amounts
17 due under subscription agreements or powers of attorney forms
18 that were in use before 1943 and that have not been amended in
19 any way to modify payments, fees, or waiver of fees, or otherwise
20 substantially amended after 1943 shall not be subject to regulation
21 pursuant to paragraph (2) of subdivision (a).

22 (5) Guarantees when initiated or made by a domestic or
23 commercially domiciled insurer, provided that a guarantee that is
24 quantifiable as to amount is not subject to the notice requirements
25 of this paragraph unless it exceeds the lesser of one-half of 1
26 percent of the insurer's admitted assets or 10 percent of surplus as
27 regards policyholders as of the 31st day of December next
28 preceding. Further, all guarantees that are not quantifiable as to
29 amount are subject to the notice requirements of this paragraph.

30 (6) Derivative transactions or series of derivative transactions.
31 The written filing to the commissioner shall include the type or
32 types of derivative transactions, the affiliate or affiliates engaging
33 with the insurer in the derivative transactions, the objective and
34 the rationale for the derivative transaction or series of derivative
35 transactions, the maximum maturity and economic effect of the
36 derivative transactions, and any other information required by the
37 commissioner. Derivative transactions entered into pursuant to
38 this subdivision shall comply with the provisions of Section 1211.

39 (7) Direct or indirect acquisitions or investments in a person
40 that controls the insurer or in an affiliate of the insurer in an amount

1 that, together with its present holdings in those investments,
2 exceeds 2.5 percent of the insurer's policyholder's surplus. Direct
3 or indirect acquisitions or investments in subsidiaries acquired
4 under Section 1215.1, or in nonsubsidiary insurance affiliates that
5 are subject to the provisions of this article, or in subsidiaries
6 acquired pursuant to Section 1199, are exempt from this
7 requirement.

8 (8) Any material transactions, specified by regulation, that the
9 commissioner determines may adversely affect the interests of the
10 insurer's policyholders.

11 (c) A domestic insurer may not enter into transactions that are
12 part of a plan or series of transactions with persons within the
13 holding company system if the purpose of those transactions is to
14 avoid the statutory threshold amount and thus avoid review. If the
15 commissioner determines that separate transactions were entered
16 into over any 12-month period to avoid review, the commissioner
17 may exercise his or her authority under Section 1215.11.

18 (d) The commissioner, in reviewing transactions under
19 subdivision (b), shall consider whether the transactions comply
20 with the standards set forth in subdivision (a) and whether they
21 may adversely affect the interests of policyholders.

22 (e) The commissioner shall be notified within 30 days of any
23 investment by the insurer in any one corporation if the total
24 investment in the corporation by the insurance holding company
25 system exceeds 10 percent of the corporation's voting securities.

26 (f) For purposes of this article, in determining whether an
27 insurer's policyholder's surplus is reasonable in relation to the
28 insurer's outstanding liabilities and adequate to its financial needs,
29 the following factors, among others, shall be considered:

30 (1) The size of the insurer, as measured by its assets, capital
31 and surplus, reserves, premium writings, insurance in force, and
32 other appropriate criteria.

33 (2) The extent to which the insurer's business is diversified
34 among the several lines of insurance.

35 (3) The number and size of risks insured in each line of business.

36 (4) The extent of the geographical dispersion of the insurer's
37 insured risks.

38 (5) The nature and extent of the insurer's reinsurance program.

39 (6) The quality, diversification, and liquidity of the insurer's
40 investment portfolio.

1 (7) The recent past and projected future trend in the size of the
2 insurer's investment portfolio.

3 (8) The recent past and projected future trend in the size of the
4 insurer's surplus, and the policyholder's surplus maintained by
5 other comparable insurers.

6 (9) The adequacy of the insurer's reserves.

7 (10) The quality and liquidity of investments in subsidiaries
8 made under Section 1215.1. The commissioner may treat those
9 investments as a disallowed asset for purposes of determining the
10 adequacy of the policyholder's surplus whenever, in his or her
11 judgment, the investment so warrants.

12 (11) The quality of the company's earnings and the extent to
13 which the reported earnings include extraordinary accounting
14 items.

15 (g) No insurer subject to registration under Section 1215.4 shall
16 pay any extraordinary dividend or make any other extraordinary
17 distribution to its stockholders until 30 days after the commissioner
18 has received notice of the declaration thereof and has approved
19 the payment or has not, within the 30-day period, disapproved the
20 payment.

21 For purposes of this section, an extraordinary dividend or
22 distribution is any dividend or distribution which, together with
23 other dividends or distributions made within the preceding 12
24 months, exceeds the greater of (1) 10 percent of the insurer's
25 policyholder's surplus as of the preceding December 31st, or (2)
26 the net gain from operations of the insurer, if the insurer is a life
27 insurer, or the net income, if the insurer is not a life insurer, for
28 the 12-month period ending the preceding December 31st.

29 Notwithstanding any other provision of law, an insurer may
30 declare an extraordinary dividend or distribution that is conditional
31 upon the commissioner's approval. The declaration confers no
32 rights upon stockholders until the commissioner has approved the
33 payment of the dividend or distribution or until the commissioner
34 has not disapproved the payment within the 30-day period referred
35 to in this subdivision.

36 (h) Notwithstanding the control of a domestic insurer by any
37 person, the officers and directors of the insurer shall not thereby
38 be relieved of any obligation or liability to which they would
39 otherwise be subject to by law, and the insurer shall be managed
40 to ensure its separate operating identity consistent with the

1 provisions of this article. However, nothing in this article shall
2 preclude a domestic insurer from having or sharing a common
3 management or cooperative or joint use of personnel, property, or
4 services with one or more other persons under arrangements
5 meeting the standards of subdivision (a).

6 (i) The provisions of this section do not apply to any insurer,
7 information, or transaction exempted by the commissioner.

8 ~~SEC. 3.~~

9 *SEC. 5.* Section 1669 of the Insurance Code is amended to
10 read:

11 1669. The commissioner may, without hearing, deny an
12 application if the applicant has done one or more of the following:

13 (a) (1) Been convicted of a felony.

14 (2) Been convicted of a misdemeanor denounced by this code
15 or by other laws regulating insurance.

16 (3) A judgment, plea, or verdict of guilty or a conviction
17 following a plea of nolo contendere is deemed to be a conviction
18 within the meaning of this subdivision.

19 (b) Had a previous application for a professional, occupational,
20 or vocational license denied for cause by any licensing authority,
21 within five years of the date of the filing of the application to be
22 acted upon, on grounds that should preclude the granting of a
23 license by the commissioner under this chapter.

24 (c) Had a previously issued professional, occupational, or
25 vocational license suspended or revoked for cause by any licensing
26 authority, within five years of the date of the filing of the
27 application to be acted upon, on grounds that should preclude the
28 granting of a license by the commissioner under this chapter.

29 In the event the commissioner issues an order based on a plea
30 that does not at any time result in a judgment of conviction, the
31 commissioner shall vacate the order upon petition by the applicant.

32 ~~SEC. 4.~~

33 *SEC. 6.* Section 1681 of the Insurance Code is amended to
34 read:

35 1681. If an applicant fails the qualifying examination, he or
36 she may, subject to the provisions of Section 1682, retake a
37 qualifying examination.

38 ~~SEC. 5.~~

39 *SEC. 7.* Section 1682 of the Insurance Code is repealed.

1 ~~SEC. 6.~~

2 *SEC. 8.* Section 1682 is added to the Insurance Code, to read:

3 1682. (a) A person who has failed any license qualification
4 examination 10 times within the previous 12-month period shall
5 not be permitted to enroll in any further license qualification
6 examinations for a period of 12 months, beginning from the date
7 of the 10th license qualification examination failure.

8 (b) For the purpose of this section, “license qualification
9 examination” includes examinations for all types of licenses issued
10 by the commissioner pursuant to this chapter, Chapter 7
11 (commencing with Section 1800) and Chapter 8 (commencing
12 with Section 1831), and Chapter 1 (commencing with Section
13 14000) and Chapter 2 (commencing with Section 15000) of
14 Division 5.

15 ~~SEC. 7.~~

16 *SEC. 9.* Section 1726 of the Insurance Code is amended to
17 read:

18 1726. (a) A person who is licensed in this state as an insurance
19 agent or broker, advertises insurance on the Internet, and transacts
20 insurance in this state, shall identify all of the following
21 information on the Internet, regardless of whether the insurance
22 agent or broker maintains his or her Internet presence or if the
23 presence is maintained on his or her behalf:

24 (1) His or her name as filed with the commissioner that has not
25 been disapproved pursuant to Section 1724.5.

26 (2) The state of his or her domicile and principal place of
27 business.

28 (3) His or her license number.

29 (b) A person shall be deemed to be transacting insurance in this
30 state when the person advertises on the Internet, regardless of
31 whether the insurance agent or broker maintains his or her Internet
32 presence or if it is maintained on his or her behalf, and does any
33 of the following:

34 (1) Provides an insurance premium quote to a California
35 resident.

36 (2) Accepts an application for coverage from a California
37 resident.

38 (3) Communicates with a California resident regarding one or
39 more terms of an agreement to provide insurance or an insurance
40 policy.

1 ~~SEC. 8.~~ Section 1749.6 of the Insurance Code is amended to
2 read:

3 ~~1749.6.~~ Any person failing to meet the requirements imposed
4 by Section 1749.3, 1749.31, 14090.1, or 15059.1 and who has not
5 been granted an extension of time within which to comply by the
6 commissioner shall have his or her license automatically terminated
7 until the time that the person demonstrates to the satisfaction of
8 the commissioner that he or she has complied with all of the
9 requirements of this article and all other laws applicable thereto.
10 If a person cannot perform the requirements of this article due to
11 a disability or inactivity due to special circumstances, the
12 commissioner shall provide a procedure for the person to place
13 his or her license on inactive status until the time that the person
14 demonstrates to the satisfaction of the commissioner that he or she
15 has complied with or made up all of the requirements of this article
16 for the period of disability or inactivity.

17 ~~SEC. 9.~~

18 ~~SEC. 10.~~ Section 1807.5 of the Insurance Code is amended to
19 read:

20 1807.5. Except as provided in Sections 1669 and 1738, the
21 commissioner shall not deny, suspend, or revoke any license, issued
22 under this article, without first granting a hearing, upon reasonable
23 notice to the applicant or licensee, except that he may temporarily
24 suspend a license for a period not exceeding 15 days pending the
25 hearing. Where a hearing is held under this section the proceedings
26 shall be conducted in accordance with Chapter 5 (commencing
27 with Section 11500) of Part 1 of Division 3 of Title 2 of the
28 Government Code, and the commissioner shall have all the powers
29 granted pursuant to that chapter.

30 ~~SEC. 10.~~

31 ~~SEC. 11.~~ Section 10168.6 of the Insurance Code is amended
32 to read:

33 10168.6. For the purpose of determining the benefits calculated
34 under Sections 10168.4 and 10168.5, the following apply:

35 (a) In the case of annuity contracts under which the fixed
36 maturity date is later than the later of the anniversary of the contract
37 next following the annuitant's 70th birthday or the 10th anniversary
38 of the contract, the maturity date shall be deemed to be the later
39 of the anniversary of the contract next following the annuitant's
40 70th birthday or the 10th anniversary of the contract.

(b) In the case of annuity contracts under which an election may be made to have annuity payments commence at optional maturity dates, the maturity date shall be deemed to be the latest date for which election shall be permitted by the contract, but shall not be deemed to be later than the anniversary of the contract next following the annuitant's seventieth birthday or the tenth anniversary of the contract, whichever is later.

~~SEC. 11.~~

SEC. 12. Section 10234.6 of the Insurance Code is amended to read:

10234.6. (a) The commissioner shall, by June 1 of each year, jointly design the format and content of a consumer rate guide for long-term care insurance with a working group that includes representatives of the Health Insurance Counseling and Advocacy Program, the insurance industry, and insurance agents. The commissioner shall annually prepare the consumer rate guide for long-term care insurance that shall include, but not be limited to, the following information:

(1) A comparison of the different types of long-term care insurance and coverages available to California consumers and a specimen outline of coverage for each product currently marketed by each insurer listed in the rate guide.

(2) A premium history of each insurer that writes long-term care policies for all the types of long-term care insurance and coverages issued by the insurer in California.

(b) The consumer rate guide to be prepared by the commissioner shall consist of two parts: a history of the rates for all policies issued in California for the current year and for nine preceding years, and a comparison of the policies, benefits, and sample premiums for all policies currently being issued for delivery in California.

(1) For the rate history portion of the rate guide required by this section, the department shall collect, and each insurer shall provide to the department, all of the following information for each long-term care policy, including all policies, whether issued by the insurer or purchased or acquired from another insurer, issued in California for the current year and for nine preceding years:

(A) Company name.

(B) Policy type.

(C) Policy form identification.

1 (D) Dates sold.

2 (E) Date acquired (if applicable).

3 (F) Premium rate increases requested.

4 (G) Premium rate increases approved.

5 (H) Dates of premium rate increase approvals.

6 (I) Any other information requested by the department.

7 (2) For the policy comparison portion of the rate guide required

8 by this section, the department shall collect, and each insurer shall

9 provide to the department, the information needed to complete the

10 following form, along with any other information requested by the

11 department, for each long-term care policy currently issued for

12 delivery in California, including all policies, whether issued by

13 the insurer or purchased or acquired from another insurer:

INSURANCE COMPANY NAME		Policy Form Number	
[List policy name for this form number, whether nursing home and residential care only, home care only, comprehensive, individual or group, partnership, tax or nontax qualified, all issue ages available, reimbursement or per diem.]			
Maximum Policy Benefit [List all maximum benefit amounts in years offered and dollars.]		30** day elimination period 3 year maximum policy benefit / \$109,000 * Other assumptions	
Nursing Home Daily Benefit Amount [List range in which daily benefit is offered from minimum to maximum.]		Issue Age	\$100 Daily Benefit Amount for Nursing Home & Home Care
			\$100 Daily Benefit Amount for Nursing Home & Home Care (with 5% compound Inflation Protection)
Residential Care Daily Benefit Amount * [List all percentage amounts for which residential care benefits are offered as a percentage of the nursing home daily benefit.]		50	
		55	
		60	
		65	
		70	
Home Care Benefit Amount [List all percentage amounts for which home care benefits are offered as a percentage of the daily nursing home benefit. Specify whether paid as daily, weekly, or monthly.]		75	
		80	
		Other ages may be available.	
Elimination Period [List all days and/or amounts in which elimination periods are offered. Specify how policy counts home care service days towards elimination period.]		30** day elimination period Lifetime Benefit / Unlimited * Other assumptions	
		Issue Age	\$100 Daily Benefit Amount for Nursing Home & Home Care
			\$100 Daily Benefit Amount for Nursing Home & Home Care (with 5% compound Inflation Protection)
Inflation Protection [List all options offered for inflation protection adjustment.]		50	
		55	
		60	
Waiver of Premium [List all options for comprehensive, nursing home only and home care only. Qualification rules.]		65	
		70	
		75	
		80	
		Other ages may be available.	

* The residential care benefit is ____% of the daily nursing home benefit. If this is a comprehensive policy, the home care benefit is ____% of the daily nursing home benefit. If this is a home care only policy, the daily benefit is \$____. [List the minimum amount available on the company's policy forms as a percentage of the daily nursing home benefit.]

Please refer to Section # for information on premium increases, if any, since 1990 for this company

[** Carrier may use 20-day elimination period if a 30-day elimination period is not offered.]

1 If an insurer does not offer a policy for sale that fits the criteria
2 set forth in the sample premium portion of the policy comparison
3 section of the rate guide, the department shall include in that section
4 of the form for that policy a statement explaining that a policy
5 fitting that criteria is not offered by the insurer and that the
6 consumer may seek, from an agent, sample premium information
7 for the insurer's policy that most closely resembles the policy in
8 the sample.

9 The department shall use the format set forth in this section for
10 the policy comparison portion of the rate guide, unless the working
11 group convened pursuant to subdivision (a) designs an alternative
12 format and agrees that it should be used instead.

13 In compiling the policy comparison portion of the rate guide,
14 the department shall separate the group policies from the individual
15 policies available for sale so that group policies for all insurers
16 appear together in the guide and individual policies for all insurers
17 appear together in the guide.

18 The policy comparison portion of the rate guide shall contain a
19 cross-reference for each policy form listed indicating the page in
20 the rate guide where rate information on the policy form can be
21 found.

22 (c) The department shall publish, on the department's Internet
23 Web site, a premium history of each insurer that writes long-term
24 care policies for all the types of long-term care insurance and
25 coverages issued by the insurer in each state. Each insurer shall
26 provide to the department all of the information listed in paragraph
27 (1) of subdivision (b) for each long-term care policy, including all
28 policies, whether issued by the insurer or purchased or acquired
29 from another insurer, issued in the United States for the current
30 year and for the nine preceding years.

31 (d) Insurers shall provide the information required pursuant to
32 subdivisions (b) and (c) no later than July 31 of each year,
33 commencing in 2000.

34 (e) The consumer rate guide shall be published no later than
35 December 1 of each year commencing in 2000, and shall be
36 distributed using all of the following methods:

37 (1) Through Health Insurance Counseling and Advocacy
38 Program (HICAP) offices.

39 (2) By telephone using the department's consumer toll-free
40 telephone number.

1 (3) On the department's Internet Web site.

2 (4) A notice in the Long-Term Care Insurance Personal
3 Worksheet required by Section 10234.95.

4 (f) Notwithstanding any other provision of law, the data
5 submitted by insurers to the department pursuant to this section
6 are public records, and shall be open to inspection by members of
7 the public pursuant to the procedures of the California Public
8 Records Act. However, a trade secret, as defined in subdivision
9 (d) of Section 3426.1 of the Civil Code, is not subject to this
10 subdivision.

11 ~~SEC. 12.~~

12 *SEC. 13.* Section 10234.95 of the Insurance Code is amended
13 to read:

14 10234.95. (a) Every insurer or other entity marketing long-term
15 care insurance shall:

16 (1) Develop and use suitability standards to determine whether
17 the purchase or replacement of long-term care insurance is
18 appropriate for the needs of the applicant.

19 (2) Train its agents in the use of its suitability standards.

20 (3) Maintain a copy of its suitability standards and make them
21 available for inspection upon request by the commissioner.

22 (b) The agent and insurer shall develop procedures that take
23 into consideration, when determining whether the applicant meets
24 the standards developed by the insurer, the following:

25 (1) The ability to pay for the proposed coverage and other
26 pertinent financial information related to the purchase of the
27 coverage.

28 (2) The applicant's goals or needs with respect to long-term
29 care and the advantages and disadvantages of insurance to meet
30 these goals or needs.

31 (3) The value, benefits, and costs of the applicant's existing
32 insurance, if any, when compared to the values, benefits, and costs
33 of the recommended purchase or replacement.

34 (c) (1) The issuer, and where an agent is involved, the agent,
35 shall make reasonable efforts to obtain the information set out in
36 subdivision (b). The efforts shall include presentation to the
37 applicant, at or prior to application, of the "Long-Term Care
38 Insurance Personal Worksheet," contained in the Long-Term Care
39 Insurance Model Regulations of the National Association of
40 Insurance Commissioners. The personal worksheet used by the

insurer shall contain, at a minimum, the information in the NAIC worksheet in not less than 12-point type. The insurer may request the applicant to provide additional information to comply with its suitability standards.

(2) In the premium section of the personal worksheet, the insurer shall disclose all rate increases and rate increase requests for all policies, whether issued by the insurer or purchased or acquired from another insurer, in the United States for the current year and for nine preceding years.

(3) The premium section shall include a statement that reads as follows: "A rate guide is available that compares the policies sold by different insurers, the benefits provided in those policies, and sample premiums. The rate guide also provides a history of the rate increases, if any, for the policies issued by different insurers in each state in which they do business, for the current year and for the nine preceding years. You can obtain a copy of this rate guide by calling the Department of Insurance's consumer toll-free telephone number (1-800-927-HELP), by calling the Health Insurance Counseling and Advocacy Program (HICAP) toll-free telephone number (1-800-434-0222), or by accessing the Department of Insurance's Internet Web site (www.insurance.ca.gov)."

If the personal worksheet is approved prior to the availability of the rate guide, the worksheet shall indicate that the rate guide will be available beginning December 1, 2000.

(4) A copy of the issuer's personal worksheet shall be filed and approved by the commissioner. A new personal worksheet shall be filed and approved by the commissioner each time a rate is increased in California and each time a new policy is filed for approval by the commissioner. The new personal worksheet shall disclose the amount of the rate increase in California and all prior rate increases for the nine preceding years in California as well as all prior rate increases and rate increase requests or filings in any other state for the nine preceding years. The new personal worksheet shall be used by the insurer within 60 days of approval by the commissioner in place of the previously approved personal worksheet.

(d) A completed personal worksheet shall be returned to the issuer prior to the issuer's consideration of the applicant for coverage, except the personal worksheet need not be returned for

1 sale of employer group long-term care insurance to employees and
2 their spouses and dependents.

3 (e) The sale or dissemination outside the company or agency
4 by the issuer or agent of information obtained through the personal
5 worksheet is prohibited.

6 (f) The issuer shall use the suitability standards it has developed
7 pursuant to this section in determining whether issuing long-term
8 care insurance coverage to an applicant is appropriate.

9 (g) Agents shall use the suitability standards developed by the
10 insurer in marketing long-term care insurance.

11 (h) If the issuer determines that the applicant does not meet its
12 financial suitability standards, or if the applicant has declined to
13 provide the information, the issuer may reject the application.
14 Alternatively, the issuers shall send the applicant a letter similar
15 to the “Long-Term Care Insurance Suitability Letter” contained
16 in the Long-Term Care Model Regulations of the National
17 Association of Insurance Commissioners. However, if the applicant
18 has declined to provide financial information, the issuer may use
19 some other method to verify the applicant’s intent. Either the
20 applicant’s returned letter or a record of the alternative method of
21 verification shall be made part of the applicant’s file.

22 (i) The insurer shall report annually to the commissioner the
23 total number of applications received from residents of this state,
24 the number of those who declined to provide information on the
25 personal worksheet, the number of applicants who did not meet
26 the suitability standards, and the number who chose to conform
27 after receiving a suitability letter.

28 (j) This section shall not apply to life insurance policies that
29 accelerate benefits for long-term care.

30 *SEC. 14. Section 10236.1 of the Insurance Code is amended*
31 *to read:*

32 10236.1. (a) Benefits under individual long-term care insurance
33 policies issued before new premium rate schedules are approved
34 under Section 10236.11 shall be deemed reasonable in relation to
35 premiums if the expected loss ratio is at least 60 percent, calculated
36 in a manner that provides for adequate reserving of the long-term
37 care insurance risk.

38 (b) (1) For individual long-term care insurance policies issued
39 before new premium rate schedules are approved under Section
40 10236.11, and for which rate revisions are filed on or after January

1, 2010, benefits shall be deemed reasonable in relation to the premium if the premium rate schedules have a lifetime expected loss ratio of at least 60 percent of the premium scale in effect on December 31, 2009, plus 70 percent of premium increases filed on or after January 1, 2010, calculated in a manner that provides for adequate reserving of the long-term care insurance risk. *The lifetime expected loss ratio shall be calculated using the discount rate defined in paragraph (9) of subdivision (c).*

(2) However, if the premiums in any rate revision filing calculated in the manner provided in paragraph (1) produce a lifetime expected loss ratio that is less than the highest lifetime expected loss ratio for this policy form in the initial filing or that for requested premium rates in any filing made after January 1, 2013, the insurer shall reduce the premiums in the filing so that the current lifetime expected loss ratio is equal to or greater than the highest initially filed loss ratio or that for requested premium rates filed after January 1, 2013. In the determination of a lifetime expected loss ratio, a margin may reflect changes in the manner in which risks are shared between the insurer and a block of policies due to changes in this law effective January 1, 2013, and that margin shall not be increased unless the manner in which risks are shared between the insurer and the block of policies is changed further by law or regulation. The determination of the lifetime expected loss ratio shall be based on the actual distribution of policies in force at the time of the first filing after January 1, 2013, and not any prior assumed distribution.

(c) In evaluating the expected loss ratio, due consideration shall be given to all relevant factors, including the following:

(1) Statistical credibility of incurred claims experience and earned premiums.

(2) The period for which rates are computed to provide coverage.

(3) Experienced and projected trends.

(4) Concentration of experience within early policy duration.

(5) Expected claim fluctuation.

(6) Experience refunds, adjustments, or dividends.

(7) Renewability features.

(8) All appropriate expense factors.

(9) The discount rate used in the calculation of lifetime expected loss ratios. *All present and accumulated values used to determine rate increases should use the maximum valuation interest rate for*

1 *contract reserves. If one rate increase filing includes policy forms*
2 *with different discount rates, separate projections for each discount*
3 *rate should be prepared and then combined to create the total*
4 *projection for the filings.*

5 (10) Experimental nature of the coverage.

6 (11) Policy reserves.

7 (12) Mix of business by risk classification.

8 (13) Product features, such as long elimination periods, high
9 deductibles, and high maximum limits.

10 (d) Asset investment yield rate changes may not be used to
11 justify a rate increase unless the insurer can demonstrate that its
12 return on investments is lower than the maximum valuation interest
13 rate for contract reserves for those policies or the commissioner
14 determines that a change in interest rates is justified due to changes
15 in laws or regulations that are retroactively applicable to long-term
16 care insurance previously sold in this state.

17 (e) The experience on all similar long-term care policy forms
18 issued in this state by an insurer and its affiliates and retained
19 within the affiliated group shall be pooled together and the
20 combined experience shall be used as the basis for assumptions
21 that satisfy the requirements in subdivisions (a) and (b). Those
22 assumptions and requested rate increases may vary by policy form
23 if actuarially appropriate. Similar long-term care policy forms shall
24 be classified into one of the following benefit classifications:
25 nursing facility and residential care facility only, home care only,
26 or comprehensive long-term care benefits.

27 (f) Notwithstanding any other provision of this section, for rate
28 revisions filed on or after January 1, 2010, the commissioner may
29 approve an application for a rate revision based on less than a 70
30 percent loss ratio, but not less than a 60 percent loss ratio, for the
31 portion attributable to the rate increase if an insurer can
32 demonstrate that the rates are necessary to protect the financial
33 condition of the insurer, including avoidance of further reductions
34 in capital and surplus.

35 (g) This section applies only to long-term care insurance policies
36 issued before the approval of rate schedules under Section
37 10236.11.

38 *SEC. 15. Section 10236.13 of the Insurance Code is amended*
39 *to read:*

10236.13. No insurer may increase the premium for an individual or group long-term care insurance policy or certificate approved for sale under this chapter unless the insurer has received prior approval for the increase from the commissioner.

The insurer shall submit to the commissioner for approval all proposed premium rate schedule increases, including at least all of the following information:

(a) Certification by an actuary, who is a member of the American Academy of Actuaries and who meets the qualification standards of that organization, that:

(1) If the requested premium rate schedule increase is implemented and the underlying assumptions, which reflect moderately adverse conditions, are realized, no further premium rate schedule increases are anticipated.

(2) The premium rate filing is in compliance with the provisions of this section.

(b) An actuarial memorandum justifying the rate schedule change request that includes all of the following:

(1) Lifetime projections of earned premiums and incurred claims based on the filed premium rate schedule increase, and the method and assumptions used in determining the projected values, including reflection of any assumptions that deviate from those used for pricing other forms currently available for sale.

(A) Annual values for the five years preceding and the three years following the valuation date shall be provided separately.

(B) The projections shall include the development of the lifetime loss ratio. *The lifetime expected loss ratio shall be calculated using the discount rate provided by subdivision (c) of Section 10236.14.*

(C) For policies issued with premium rate schedules approved under Section 10236.11, the projections shall demonstrate compliance with subdivision (a) of Section 10236.14. For all other policies, the projections shall demonstrate compliance with Section 10236.1.

(D) If the commissioner determines that a premium rate increase is justified due to changes in laws or regulations that are retroactively applicable to long-term care insurance previously sold in this state, then:

(i) The projected experience should be limited to the increases in claims expenses attributable to the changes in law or regulations.

1 (ii) If the commissioner determines that potential offsets to
2 higher claims costs may exist, the insurer shall be required to use
3 appropriate net projected experience.

4 (2) Disclosure of how reserves have been incorporated in this
5 rate increase.

6 (3) Disclosure of the analysis performed to determine why a
7 rate adjustment is necessary, which pricing assumptions were not
8 realized and why, and what other actions taken by the company
9 have been relied on by the actuary.

10 (4) A statement that policy design, underwriting, and claims
11 adjudication practices have been taken into consideration.

12 (5) A statement that asset investment yield rate changes have
13 not been used to justify the rate increase unless the insurer can
14 demonstrate that its return on investments is lower than the
15 maximum valuation interest rate for contract reserves for those
16 policies or the commissioner determines that a change in interest
17 rates is justified due to changes in laws or regulations that are
18 retroactively applicable to long-term care insurance previously
19 sold in this state.

20 (6) If it is necessary to maintain consistent premium rates for
21 new certificates and certificates receiving a rate increase, the
22 insurer shall file composite rates reflecting projections of new
23 certificates.

24 (c) A statement that renewal premium rate schedules are not
25 greater than new business premium rate schedules except for
26 differences attributable to benefits, unless sufficient justification
27 is provided to the commissioner.

28 (d) Sufficient information for approval of the premium rate
29 schedule increase by the commissioner.

30 (e) (1) The insurer, at its discretion, may request a premium
31 rate schedule increase that is lower than the rate increase necessary
32 to provide the certification required by subdivision (a) or a series
33 of premium rate schedule increases with a present value of not
34 more than the rate increase necessary to provide the certification
35 required by subdivision (a). The commissioner may accept the
36 premium rate schedule increase or series of increases without
37 submission of the certification required by subdivision (a) if all of
38 the following apply:

1 (A) In the opinion of the commissioner, accepting the lower
2 premium rate schedule increase or increases is in the best interest
3 of California policyholders.

4 (B) The actuarial memorandum discloses to the commissioner
5 the rate increase necessary to provide the certification required by
6 subdivision (a).

7 (C) The rate increase filing satisfies all other requirements of
8 this section.

9 (D) The insurer discloses to policyholders affected by the
10 approved increases the filed increase, the approved premium rate
11 schedule increase or increases, and the amount and timing of any
12 subsequent rate schedule increases included in the rate increase
13 filing whether those subsequent rate schedule increases are
14 approved or not approved by the commissioner.

15 (2) The commissioner may approve a lower requested premium
16 rate schedule increase and may approve the initial increase or more
17 than just the initial increase requested pursuant to paragraph (1).

18 (3) If the amount of increase after all increases disclosed
19 pursuant to subparagraph (D) of paragraph (1), whether the increase
20 or increases are approved or not approved by the commissioner,
21 triggers the contingent benefit upon lapse, the commissioner shall
22 require the administration by an insurer of the contingent benefit
23 upon lapse as a condition of approval of a premium rate schedule
24 increase that is lower than the amount necessary to provide the
25 certification required by paragraph (1) of subdivision (a) or with
26 the initial increase and each subsequent increase in a series of
27 premium rate schedule increases. The commissioner may waive
28 this condition of approval if an insurer demonstrates that the waiver
29 is necessary to protect the financial condition of the insurer,
30 including avoidance of further reductions in capital and surplus.

31 (4) For purposes of paragraph (2) of subdivision (a) of Section
32 10236.14, the loss ratio calculation shall assume future premiums
33 are based on the total filed rate schedule increase or series of
34 increases disclosed pursuant to subparagraph (D) of paragraph (1),
35 whether the increase or increases are approved or not approved by
36 the commissioner.

37 (5) Premium rate schedule increases requested pursuant to
38 paragraph (1) or approved as described in paragraph (2) shall
39 comply with the provisions of Sections 10234.6 and 10234.95.

(f) The provisions of this section are applicable to all individual and group policies issued in this state on or after July 1, 2002.

SEC. 16. Section 10236.14 of the Insurance Code is amended to read:

10236.14. Approval of all premium rate schedule increases shall be subject to the following requirements:

(a) (1) Premium rate schedule increases shall demonstrate that the sum of the accumulated value of incurred claims, without the inclusion of active life reserves, and the present value of future projected incurred claims, without the inclusion of active life reserves, will not be less than the sum of the following:

(A) The accumulated value of the initial earned premium times ~~58 percent~~; the maximum of both of the following:

(i) 58 percent.

(ii) The lifetime expected loss ratio calculated using the initial pricing assumption, actual distribution of policies issued, and the discount rate provided by subdivision (c).

(B) Eighty-five percent of the accumulated value of prior premium rate schedule increases on an earned basis.

(C) The present value of future projected initial earned premiums times ~~58 percent~~; the maximum of both of the following:

(i) 58 percent.

(ii) The lifetime expected loss ratio calculated using the initial pricing assumption, actual distribution of policies issued, and the discount rate provided by subdivision (c).

(D) Eighty-five percent of the present value of future projected premiums not in subparagraph (C) on an earned basis.

(2) However, if the premiums in any rate revision filing calculated in this manner produce a lifetime expected loss ratio that is less than the highest lifetime expected loss ratio for this policy form in the initial filing or that for requested premium rates in any filing made after January 1, 2013, the insurer shall reduce the premiums in the filing so that the current lifetime expected loss ratio is equal to or greater than the highest initially filed loss ratio or that for requested premium rates filed after January 1, 2013. In the determination of a lifetime expected loss ratio, the margin for moderately adverse experience shall be reflected and shall not be increased unless the manner in which risks are shared between the insurer and block of policies has been changed by this law or any future law or regulation. The determination of the

1 lifetime expected loss ratio shall be based on the actual distribution
2 of policies issued and not any assumed distribution prior to actual
3 sales.

4 (b) In the event the commissioner determines that a premium
5 rate increase is justified due to changes in laws or regulations that
6 are retroactively applicable to long-term care insurance previously
7 sold in this state, a premium rate schedule increase may be
8 approved if the increase provides that 70 percent of the present
9 value of projected additional premiums shall be returned to
10 policyholders in benefits and the other requirements applicable to
11 other premium rate schedule increases are met.

12 (c) All present and accumulated values used to determine rate
13 increases should use the maximum valuation interest rate for
14 contract reserves. ~~The actuary shall disclose as part of the actuarial~~
15 ~~memorandum the use of any appropriate averages. If one rate~~
16 *increase filing includes policy forms with different discount rates,*
17 *separate projections for each discount rate should be prepared*
18 *and then combined to create the total projection for the filing.*

19 (d) No request for a rate increase on any policy form approved
20 under Section 10236.11 shall be approved by the commissioner
21 except as follows: the experience on all similar long-term care
22 policy forms issued in this state by the insurer and its affiliates and
23 retained by the affiliated group that have been approved either
24 prior to approval under, or pursuant to, Section 10236.11 shall be
25 pooled together and the combined experience shall be used as the
26 basis for assumptions that satisfy the requirements in subdivision
27 (a). Those assumptions and requested rate increases may vary by
28 policy form if actuarially appropriate. Similar long-term care policy
29 forms shall be classified into one of the following benefit
30 classifications: nursing facility and residential care facility only,
31 home care only, or comprehensive long-term care benefits. An
32 insurer is not precluded from filing requests for premium rate
33 schedule increases on all of its policy forms if the combined
34 experiences after pooling all applicable policy forms satisfies the
35 requirements of subdivision (a).

36 (e) Notwithstanding any other provision of this section, for
37 applications for rate revisions filed on or after January 1, 2013,
38 the commissioner may approve the application if an insurer
39 demonstrates that the rates are necessary to protect the financial

1 condition of the insurer, including avoidance of further reductions
2 in capital and surplus.

3 (f) The provisions of this section are applicable to all individual
4 and group policies issued in this state on or after July 1, 2002.

5 *SEC. 17. Section 10236.15 of the Insurance Code is amended*
6 *to read:*

7 10236.15. Premium rate schedule increases that have been
8 approved shall be subject to the following:

9 (a) For each rate increase that is implemented, the insurer shall
10 file for approval by the commissioner updated projections, as
11 defined in paragraph (1) of subdivision (b) of Section 10236.13,
12 annually for the next three years and include a comparison of actual
13 results to projected values. The commissioner may extend the
14 period to greater than three years.

15 (b) (1) If the commissioner has determined that the actual
16 experience following a rate increase does not adequately match
17 the projected experience and that the current projections under
18 moderately adverse conditions demonstrate that incurred claims
19 will not exceed proportions of premiums specified in subdivision
20 (a), the commissioner may require the insurer to implement any
21 of the following:

22 (A) Premium rate schedule adjustments.

23 (B) Other measures to reduce the difference between the
24 projected and actual experience.

25 (2) In determining whether the actual experience adequately
26 matches the projected experience, consideration should be given
27 to paragraph ~~(5)~~ (6) of subdivision (b) of Section 10236.13, if
28 applicable.

29 (c) If the commissioner demonstrates, based upon credible
30 evidence, that an insurer has engaged in a persistent practice of
31 filing inadequate premium schedules, the commissioner may, in
32 addition to any other authority of the commissioner under this
33 chapter, and after the insurer is afforded proper notice and due
34 process, prohibit the insurer from filing and marketing comparable
35 coverage for a period of up to five years or from offering all other
36 similar coverages, and may limit marketing of new applications
37 to the products subject to recent premium rate schedule increases.

38 (d) This section shall not apply to life insurance policies and
39 certificates that accelerate benefits for long-term care.

(e) The provisions of this section are applicable to all individual and group policies issued in this state on or after July 1, 2002.

~~SEC. 13.~~

SEC. 18. Section 11520.5 of the Insurance Code is amended to read:

11520.5. No person shall transact in this state the business described in this chapter without first procuring a certificate of authority from the commissioner for such purpose. Application for such certificate shall be made on a form prescribed by the commissioner accompanied by a filing fee of one thousand seven hundred seventy dollars (\$1,770). The certificate shall not be granted until the applicant conforms to the requirements of this chapter and the laws of this state prerequisite to its issue. After such issue the holder shall continue to comply with the requirements of this chapter and the laws of this state. When a hearing is held under this section the proceedings shall be conducted in accordance with Chapter 5 (commencing with Section 11500) of Part 4, ~~Division 3~~, *1 of Division 3 of* Title 2 of the Government Code, and the commissioner shall have all of the powers granted therein.

Subject to the annual fee provisions herein, every certificate of authority issued or held under this chapter shall be for an indefinite term and, unless sooner revoked by the commissioner, shall terminate upon occurrence of any of the following:

- (a) Upon the holder's ceasing to exist as a separate entity.
- (b) Upon the winding up or dissolution, or expiration or forfeiture of the corporate existence of a corporate holder thereof.
- (c) Upon winding up or dissolution of a holder not a corporation.
- (d) In any event upon surrender by the holder of its certificate of authority and cancellation of the same by the commissioner.

The commissioner shall not cancel a surrendered certificate of authority until he *or she* is satisfied by examination, or otherwise, that the former holder has discharged its annuity liabilities to residents of this state or satisfactorily reinsured the same.

Notwithstanding the preceding provisions for a certificate of authority of indefinite term, each holder of a certificate of authority under this chapter shall owe and pay in advance to the commissioner in lawful money of the United States an annual fee of fifty-eight dollars (\$58) on account of a certificate of authority until its final termination or revocation. The fee shall be for annual

1 periods commencing on July 1st of each year and ending on June
2 30th of each year and shall be due on each March 1st and shall be
3 delinquent on and after each April 1st.

4 Each holder of a certificate of authority shall also be subject to
5 the payment in advance of the following fees, as appropriate:

6 (1) One hundred eighteen dollars (\$118) for each amended
7 certificate of authority caused by a change of the name of the
8 holder.

9 (2) Eighty-nine dollars (\$89) for the services and expenses of
10 the commissioner in connection with the filing of amended articles
11 by a holder.

12 (3) Three hundred fifty-four dollars (\$354) for all services and
13 expenses of the commissioner in connection with the withdrawal
14 of a holder of a certificate of authority under this chapter.

15 (e) Upon the receipt of a notice of filing of a petition by or
16 against a certificate holder under the United States Bankruptcy
17 Code for bankruptcy or reorganization, the commissioner shall
18 cease imposing, billing, or collecting the annual fees due under
19 this chapter and this section to the certificate holder.

20 (f) Upon notice of the suspension of the corporate status of the
21 certificate holder for a period of 12 months by the Secretary of
22 State, the commissioner shall terminate the certificate of authority
23 and shall deem the certificate to be terminated.

24 ~~SEC. 14.~~

25 *SEC. 19.* Section 11691 of the Insurance Code is amended to
26 read:

27 11691. (a) (1) In order to provide protection to the workers
28 of this state in the event that the insurers issuing workers'
29 compensation insurance to employers fail to pay compensable
30 workers' compensation claims when due, except in the case of the
31 State Compensation Insurance Fund, every insurer desiring
32 admission to transact workers' compensation insurance, or workers'
33 compensation reinsurance business, or desiring to reinsure the
34 injury, disablement, or death portions of policies of workers'
35 compensation insurance under the class of disability insurance
36 shall, as a prerequisite to admission, or ability to reinsure the injury,
37 disablement, or death portion of policies of workers' compensation
38 insurance under the class of disability insurance, deposit cash
39 instruments or approved interest-bearing securities or approved
40 stocks readily convertible into cash, investment certificates, or

1 share accounts issued by a savings and loan association doing
2 business in this state and insured by the Federal Deposit Insurance
3 Corporation, certificates of deposit, or savings deposits in a bank
4 licensed to do business in this state, or approved letters of credit
5 that perform in material respects as any other security allowable
6 as a form of deposit for purposes of a workers' compensation
7 deposit and that meet the standard set forth in Section 922.5, or
8 approved securities registered with a qualified depository located
9 in a reciprocal state as defined in Section 1104.9, with that deposit
10 to be in an amount and subject to any exceptions as set forth in
11 this article. The deposit shall be made from time to time as
12 demanded by the commissioner and may be made with the
13 Treasurer, or a bank or savings and loan association authorized to
14 engage in the trust business pursuant to Division 1 (commencing
15 with Section 99) or Division 2 (commencing with Section 5000)
16 of the Financial Code, or a trust company. A deposit of securities
17 registered with a qualified depository located in a reciprocal state
18 as defined in Section 1104.9 may only be made in a bank or savings
19 and loan association authorized to engage in the trust business
20 pursuant to Division 1 (commencing with Section 99) or Division
21 2 (commencing with Section 5000) of the Financial Code, or a
22 trust company, licensed to do business and located in this state
23 that is either domiciled in and has a principal place of business in
24 this state, or is a national bank association with a trust office
25 located in this state, that is a qualified custodian as defined in
26 paragraph (1) of subdivision (a) of Section 1104.9, and that
27 maintains deposits of at least seven hundred fifty million dollars
28 (\$750,000,000). The deposit shall be made subject to the approval
29 of the commissioner under those rules and regulations that he or
30 she shall promulgate. The deposit shall be maintained at a deposit
31 value specified by the commissioner, but in any event no less than
32 one hundred thousand dollars (\$100,000), nor less than the reserves
33 required of the insurer to be maintained under any of the provisions
34 of Article 1 (commencing with Section 11550) of Chapter 1,
35 relating to loss reserves on workers' compensation business of the
36 insurer in this state, nor less than the sum of the amounts specified
37 in subdivision (a) of Section 11693, whichever is greater. The
38 deposit shall be for the purpose of paying compensable workers'
39 compensation claims under policies issued by the insurer or
40 reinsured by the admitted reinsurer and expenses as provided in

1 Section 11698.02, in the event the insurer or reinsurer fails to pay
2 those claims when they come due. If the insurer providing the
3 deposit is domiciled in a state where a state statute, regulation, or
4 court decision provides that, with respect to covered claims within
5 the deductible amount that are paid by a guarantee association
6 after the entry of an order of liquidation under large deductible
7 workers' compensation policies, any part of the reimbursement
8 proceeds, other than the reasonable expenses of the receiver related
9 to treatment of deductible policy arrangements of insurance
10 companies in liquidation, owed by insureds on those deductible
11 amounts, whether paid directly or through a draw of collateral, are
12 general assets of the estate, then the amount of the insurer's deposit
13 pursuant to this article shall be calculated based on the gross
14 amount of that insurer's liabilities for loss and loss adjustment
15 expenses under those policies without regard to the deductible,
16 and those reserves shall not be reduced by any collateral or
17 reimbursement obligations insureds were required to provide under
18 those policies.

19 (2) This section does not require that the deposit be calculated
20 based on gross amounts of liabilities described above if the
21 domiciliary state does not have an existing statute, regulation, or
22 court decision providing that the reimbursement proceeds described
23 above are general assets of the estate.

24 (b) Each insurer or reinsurer desiring to have the ability to
25 reinsure the injury, disablement, or death portions of policies of
26 workers' compensation under the class of disability insurance shall
27 provide prior notice to the commissioner, in the manner and form
28 prescribed by the commissioner of its intent to reinsure that
29 insurance. In the event of late notice, a late filing fee shall be
30 imposed on the reinsurer pursuant to Section 924 for failure to
31 notify the commissioner of its intent to reinsure workers'
32 compensation insurance.

33 (c) If the deposit required by this section is not made with the
34 Treasurer, then the depositor shall execute a trust agreement in a
35 form approved by the commissioner between the insurer, the
36 institution in which the deposit is made or, where applicable, the
37 qualified custodian of the deposit, and the commissioner, that
38 grants to the commissioner the authority to withdraw the deposit
39 as set forth in Sections 11691.2, 11696, 11698, and 11698.3. The
40 insurer shall also execute and deliver in duplicate to the

1 commissioner a power of attorney in favor of the commissioner
2 for the purposes specified herein, supported by a resolution of the
3 depositor's board of directors. The power of attorney and director's
4 resolution shall be on forms approved by the commissioner, shall
5 provide that the power of attorney cannot be revoked or withdrawn
6 without the consent of the commissioner, and shall be
7 acknowledged as required by law.

8 (d) (1) The commissioner shall require payment in advance of
9 fees for the initial filing of a trust agreement with a bank, savings
10 and loan association, or trust company on deposits made pursuant
11 to subdivision (a); for each amendment, supplement, or other
12 change to the deposit agreement; for receiving and processing
13 deposit schedules pursuant to this section; and for each withdrawal,
14 substitution, or any other change in the deposit. The fees shall be
15 set forth in the department's Schedule of Fees and Charges.

16 (2) The commissioner shall require payment in advance of a
17 fee for the initial filing of each letter of credit utilized pursuant to
18 subdivision (a). In addition, the commissioner shall require
19 payment in advance of a fee for each amendment of a letter of
20 credit. The fees shall be set forth in the department's Schedule of
21 Fees and Charges.

22 (e) Any workers' compensation insurer that deposits cash or
23 cash equivalents pursuant to this section shall be entitled to a
24 prompt refund of those deposits in excess of the amount determined
25 by the commissioner pursuant to subdivision (a). The commissioner
26 shall cause to be refunded any deposits determined by the
27 commissioner to be in excess of the amount required by subdivision
28 (a) within 30 days of that determination. In the alternative, an
29 insurer may use any excess deposit funds to offset a demand by
30 the commissioner to increase its deposit due to the failure of a
31 reinsurer to make a deposit pursuant to this section.

32 (f) (1) An admitted insurer reinsuring business covered in this
33 article (hereafter referred to as reinsurer) shall identify to the
34 commissioner, in a form prescribed by the commissioner, amounts
35 deposited for credit in the name of each ceding insurer.

36 (2) All reinsurance agreements covering claims and obligations
37 under business covered by this article, and allowable for purposes
38 of granting a ceding carrier a deposit credit, shall include a
39 provision granting the commissioner, in the event of a delinquency
40 proceeding, receivership, or insolvency of a ceding insurer, any

1 sums from a reinsurer's deposit that are necessary for the
2 commissioner to pay those reinsured claims and obligations, or to
3 ensure their payment by the California Insurance Guarantee
4 Association, deemed by the commissioner due under the
5 reinsurance agreement, upon failure of the reinsurer for any reason
6 to make payments under the policy of reinsurance. The
7 commissioner shall give 30 days' notice prior to drawing upon
8 these funds of an intent to do so. Notwithstanding the
9 commissioner's right to draw on these funds, the reinsurer shall
10 otherwise retain its right to determine the validity of those claims
11 and obligations and to contest their payment under the reinsurance
12 agreement. Prior to a reinsurer's deposit being drawn upon, in
13 whole or in part, by the department, the department shall provide
14 a reinsurer with an explanation of procedures that a reinsurer may
15 use to explain to the department why the use of the reinsurer's
16 deposit may not be appropriate under the reinsurance agreement.

17 (3) A reinsurer entering into a contract identified in paragraph
18 (2), beginning on or after January 1, 2005, may not cede claims
19 or obligations assumed from a ceding insurer unless the deposit
20 securing the ceded claims or obligations is governed by paragraph
21 (2) or, upon approval of the commissioner, would secure the ceded
22 claims or obligations in all material respects and in the same
23 manner as a deposit identified in paragraph (2) above.

24 (4) All sums received from the reinsurer by the commissioner
25 for those claims paid by the California Insurance Guarantee
26 Association shall be held separate and apart from and not included
27 in the general assets of the insolvent insurer, and shall be
28 transferred to the California Insurance Guarantee Association upon
29 receipt by the commissioner. In the event of a final judgment or
30 settlement adverse to the drawing of funds by the commissioner
31 pursuant to paragraph (2) or (3), the California Insurance Guarantee
32 Association shall repay funds it obtained to pay covered claims
33 and shall, if necessary, either levy a surcharge as needed or seek
34 legislative approval to levy the surcharge if the California Insurance
35 Guarantee Association is already levying the maximum surcharge
36 permissible under law.

37 (g) If a reinsurer has not maintained deposits as required by
38 subdivision (a) in amounts equal to the amounts of deposit credits
39 claimed by its ceding insurers, the commissioner, after notifying
40 the reinsurer and its ceding insurers of the deposit shortfall and

allowing 15 days from the date of the notice for the deposit shortfall to be corrected, may disallow all or a portion of the reserve credits claimed by the ceding insurers. A ceding insurer disallowed a reserve credit pursuant to this provision shall immediately make the deposit required by this section.

(h) For interest-bearing securities that are debt securities and include principal payment features prior to maturity that are utilized pursuant to subdivision (a), all principal payments received shall be retained as part of the deposit.

(i) Withdrawal of any amount of the deposit required under subdivision (a) that results in a reduction of the required amount of the deposit may only occur with the prior written consent of the commissioner.

SEC. 20. Section 12921.1 of the Insurance Code is amended to read:

12921.1. (a) The commissioner shall establish a program on or before July 1, 1991, to investigate complaints and respond to inquiries received pursuant to Section 12921.3, to comply with Section 12921.4, and, when warranted, to bring enforcement actions against insurers or production agencies, as those terms are defined in subdivision (a) of Section 1748.5. The program shall include, but not be limited to, the following:

(1) A toll-free telephone number published in telephone books throughout the state, dedicated to the handling of complaints and inquiries.

(2) Public service announcements to inform consumers of the toll-free telephone number and how to register a complaint or make an inquiry to the department.

(3) A simple, standardized complaint form designed to assure that complaints will be properly registered and tracked.

(4) Retention of records on complaints for at least three years after the complaint has been closed.

(5) Guidelines to disseminate complaint and enforcement information on individual insurers to the public, that shall include, but not be limited to, the following:

(A) License status.

(B) Number and type of complaints closed within the last full calendar year, with analogous statistics from the prior two years for comparison. The proportion of those complaints determined by the department to require that corrective action be taken against

1 the insurer, or leading to insurer compromise, or other remedy for
2 the complainant, as compared to those that are found to be without
3 merit. This information shall be disseminated in a fashion that will
4 facilitate identification of meritless complaints and discourage
5 their consideration by consumers and others interested in the
6 records of insurers.

7 (C) Number and type of violations found, by reference to the
8 line of insurance and the law violated. For the purposes of this
9 subparagraph, the department shall separately report this
10 information for health insurers.

11 (D) Number and type of enforcement actions taken.

12 (E) Ratio of complaints received to total policies in force, or
13 premium dollars paid in a given line, or both. Private passenger
14 automobile insurance ratios shall be calculated as the number of
15 complaints received to total car years earned in the period studied.

16 (F) Any other information the department deems is appropriate
17 public information regarding the complaint record of the insurer
18 that will assist the public in selecting an insurer. However, nothing
19 in this section shall be construed to permit disclosure of information
20 or documents in the possession of the department to the extent that
21 the information and those documents are protected from disclosure
22 under any other provision of law.

23 (6) Procedures and average processing times for each step of
24 complaint mediation, investigation, and enforcement. These
25 procedures shall be consistent with those in Article 6.5
26 (commencing with Section 790) of Chapter 1 of Part 2 of Division
27 1 for complaints within the purview of that article, consistent with
28 those in Article 7 (commencing with Section 1858) of Chapter 9
29 of Part 2 of Division 1 for complaints within the purview of that
30 article, and consistent with any other provisions of law requiring
31 certain procedures to be followed by the department in
32 investigating or prosecuting complaints against insurers or
33 production agencies.

34 (7) A list of criteria to determine which violations should be
35 pursued through enforcement action, and enforcement guidelines
36 that set forth appropriate penalties for violations based on the
37 nature, severity, and frequency of the violations.

38 (8) Referral of complaints not within the department's
39 jurisdiction to appropriate public and private agencies.

1 (9) Complaint handling goals that can be tested against surveys
2 carried out pursuant to subdivision (a) of Section 12921.4.

3 (10) Inclusion in its annual report to the Governor, required by
4 Section 12922, detailed information regarding the program required
5 by this section, that shall include, but not be limited to: a
6 description of the operation of the complaint handling process,
7 listing civil, criminal, and administrative actions taken pursuant
8 to complaints received; the percentage of the department's
9 personnel years devoted to the handling and resolution of
10 complaints; and suggestions for legislation to improve the
11 complaint handling apparatus and to increase the amount of
12 enforcement action undertaken by the department pursuant to
13 complaints if further enforcement is deemed necessary to ensure
14 proper compliance by insurers or production agencies with the
15 law.

16 (b) The commissioner shall promulgate a regulation that sets
17 forth the criteria that the department shall apply to determine if a
18 complaint is deemed to be justified prior to the public release of
19 a complaint against a specifically named insurer or production
20 agency.

21 (c) The commissioner shall provide to the insurer or production
22 agency a description of any complaint against the insurer or
23 production agency that the commissioner has received and has
24 deemed to be justified at least 30 days prior to public release of a
25 report summarizing the information required by this section. This
26 description shall include all of the following:

- 27 (1) The name of the complainant.
28 (2) The date the complaint was filed.
29 (3) A succinct description of the facts of the complaint.
30 (4) A statement of the department's rationale for determining
31 that the complaint was justified that applies the department's
32 criteria to the facts of the complaint.

33 (d) An insurer shall provide to the department the name, mailing
34 address, telephone number, and facsimile number of a person
35 whom the insurer designates as the recipient of all notices,
36 correspondence, and other contacts from the department concerning
37 complaints described in this section. The insurer may change the
38 designation at any time by providing written notice to the
39 Consumer Services Division of the department.

1 (e) *The commissioner may establish an Internet-accessible*
2 *complaints response system to distribute and receive complaint*
3 *information as described in subdivisions (a) and (c). Insurers shall*
4 *be required to submit and receive complaint information, including,*
5 *but not limited to, requested claim files, underwriting files,*
6 *correspondence, and other supporting documents, using any system*
7 *established by the commissioner pursuant to this subdivision.*

8 ~~(e)~~

9 (f) For the purposes of this section, notices, correspondence,
10 and other contacts with the designated person shall be deemed
11 contact with the insurer.

12 SEC. 21. *No reimbursement is required by this act pursuant*
13 *to Section 6 of Article XIII B of the California Constitution because*
14 *the only costs that may be incurred by a local agency or school*
15 *district will be incurred because this act creates a new crime or*
16 *infraction, eliminates a crime or infraction, or changes the penalty*
17 *for a crime or infraction, within the meaning of Section 17556 of*
18 *the Government Code, or changes the definition of a crime within*
19 *the meaning of Section 6 of Article XIII B of the California*
20 *Constitution.*

O